

Acronis Cyber Protect Cloud: Microsoft 365 Per-GB Licensing

1. What is the licensing metric for Microsoft 365?

Microsoft 365 can be licensed both per-GB and per-seat.

2. Can I buy per-GB licenses for Microsoft 365?

Yes, Microsoft 365 is licensed per-GB as well.

3. How will Microsoft 365 be licensed if choosing the per-GB billing mode?

If choosing the per-GB billing mode, you'll only pay for the storage used. There is no limit on the number of protected seats.

4. What kinds of Microsoft 365 applications can be protected with Acronis Cyber Protect Cloud?

The Microsoft 365 applications that partners can protect with Acronis Cyber Protect Cloud are:

- **Exchange Online:** Emails, attachments, contacts, tasks, group mailboxes, archive mailboxes, and calendars
- **OneDrive for Business:** Files and folders including all access permissions
- **SharePoint Online:** Site collections, team sites, communication sites, and all access permissions settings
- **Teams:** Microsoft Teams data, including team's name, member list, team channels and their content, team mailbox, meetings, and team sites
- **Public folders:** Mailboxes
- **Shared mailboxes**
- **Rooms and equipment**

5. What types of cloud storage am I able to use with the per-GB model for Microsoft 365?

To securely store their Microsoft 365 data, partners can choose between the following options:

- Native cloud storage options: Acronis Cloud, Google Cloud Platform, Microsoft Azure
- Service provider cloud storage
- Third-party cloud storage
- Public clouds via Acronis Backup Gateway
- Local storage for mailboxes only

6. Can I leverage the local storage option for all Microsoft 365 applications?

No, local storage is for mailboxes only.

7. What if I'm using my own service provider cloud storage? Will I pay the same as if using Acronis Hosted cloud storage?

No, the price if using you own service provider cloud storage is lower than the one if using Acronis, Google or Azure hosted cloud storage.

8. Is there a limit on the number of protected Microsoft 365 seats?

No, there is no limit on the number of protected Microsoft 365 seats. With the per-GB model, partners only pay for the storage used.