

Acronis Cyber Protect Cloud: Microsoft 365 Licensing and Pricing Changes

1. Does the new licensing for Microsoft 365 affect both the per-GB and the per-seat models?

No, the new licensing changes apply to the per-seat model only. The per-GB licensing remains unchanged.

2. When will the Microsoft 365 licensing changes be in effect?

Microsoft 365 per-seat licensing changes are effective as of October 1, 2021.

3. How will Microsoft 365 be licensed if using Acronis Hosted cloud storage?

The new Microsoft 365 licensing includes free, unlimited Acronis Hosted cloud storage. Partners will be charged for the number of Microsoft 365 seats only.

4. Can I use my service provider cloud storage? Will I pay for that?

Yes, partners can leverage their own service provider cloud storage. The service provider cloud storage is free and unlimited, so if you are using service provider cloud storage, prices for Microsoft 365 seats are lower than if you are using Acronis Hosted cloud storage.

5. How will Microsoft 365 be licensed if using Azure or Google Hosted cloud storage?

Partners that choose to use Azure or Google Cloud will be charged for the number of protected Microsoft 365 seats and for the storage used.

6. What are the Microsoft 365 items that require a license?

The Microsoft 365 seats that are subject to a per-seat license are:

- Mailbox
- OneDrive
- Public folder
- Mailbox and/or OneDrive with access to backed up SharePoint sites and/or Microsoft Teams. This is applicable to the following types of access: full control, design, edit, contribute, read.

7. Are there any Microsoft 365 items that do not require license?

Yes. The Microsoft 365 seats that are *NOT* charged and *DO NOT* require a per-seat license are:

- Shared mailboxes
- Rooms and equipment
- External user(s) with access to backed up SharePoint sites and/or Microsoft Teams

8. What if I have a protected Microsoft 365 seat that has access to backed up SharePoint site or Microsoft Teams? Will I pay for two seats?

No, if a partner has one protected Microsoft 365 seat that has access to backed up SharePoint site and/or Microsoft Teams, they will be charged for one seat only.

9. What if I have an unprotected Microsoft 365 seat that has access to backed up SharePoint site or Microsoft Teams? Will I pay something then?

Yes, if a partner has an unprotected Microsoft 365 seat that has access to backed up SharePoint site and/or Microsoft Teams, they will be charged for this unprotected seat.

10. Is the unlimited Acronis Hosted cloud storage really not limited?

Yes, the free, unlimited Acronis Hosted cloud storage is free and unlimited. The retention rules are also unlimited.

11. What if I delete or stop protecting a Microsoft 365 seat, but want to keep the backup archives in the Acronis Cloud? Is this possible? Will it cost me anything?

Partners can store the backup archives from all deleted or non-protected (i.e. with no protection plan) items in the Acronis Cloud, but they will be charged for any used cloud storage. The items subject to such charges are:

- Mailbox
- OneDrive
- Public folder
- Microsoft Teams
- SharePoint sites
- Shared mailboxes

12. How can I see which Microsoft 365 seats are licensed and why?

A full list of all licensed Microsoft 365 seats with relevant licensing grounds is available for download via the Acronis Cyber Protect Cloud management console.